



## **INVITATION OF EXPRESSION OF INTEREST**

NORKA-ROOTS, A Government of Kerala Undertaking invites Expression of Interest (EOI) from Public Sector Insurance Companies having enough experience in concerned sector with satisfactory medical claim settlement record and average annual turnover not less than Rs.1,000 crores during the last three financial years individually or as a consortium.

The purpose of the EOI is to solicit the views of insurance companies/consortium on the feasible coverage and package of services which could be provided under the employees of NORKA-ROOTS. Based on the inputs received from this process, Request for Proposal (RFP) will be issued inviting technical and financial bids for the scheme.

The companies/consortium interested to associate with the above scheme are requested to furnish the following details as part of the EOI submission.

### **A. Company Profile and Experience in Health Insurance Sector.**

1. **Company profile:** - Management Structure, Main Business & Areas of Specialization, Duration of Business.
2. Key Corporate Clients, Value of Contracts and Salient Features of Contract/Agreement with Clients, Experience of operating Government sponsored health insurance programs.
3. Details of Third Party Administrators and their roles & responsibilities.
4. Average Annual Turnover during the last three financial years as certified by the Auditor.

### **B. Details of Benefit Package for the Health Insurance Scheme.**

In this section, the companies/consortium is required to provide the details of the proposed benefit package which would be offered as part of the scheme. The broad package details should include the procedure which could be part of the scheme, total covered amount and indicative package rates in descending order of priority as given below.

1. Catastrophic illness for speciality and super speciality care procedures.
2. Inpatient treatment procedures.
3. Day care procedures
4. Pre-existing diseases.
5. Waiver of waiting period of two and four years of specific diseases.
6. Maternity Benefit
7. Maternity Benefit extension.

Interested Public Sector Insurance Companies may submit their Expression of Interest (EoI) by providing all the necessary documents in English. The Expression of Interest document should be submitted in a sealed cover along with an application duly signed by an authorized signatory and the same is addressed to Chief Executive Officer, NORKA-ROOTS, Norka Centre, Thycaud P.O, Thiruvananthapuram- 695 014. Tel No..0471-2770500. Toll free.1800-425-3939 by 3.00 PM on or before 15/01/2019. Any submission beyond the stipulated time will not be considered. NORKA-ROOTS reserves the right to extend the time of submission.

The purpose of the scheme is for implementing appropriate package of benefits which could be provided to the employees of NORKA-ROOTS. NORKA-ROOTS proposed to implement the scheme with effect from 15/01/2019.

This documents does not constitute an offer or invitation, or solicitation of an offer, nor does this document or anything contained herein, shall form a basis of any contract or commitment whatsoever. NORKA-ROOTS reserves its right to cancel or modify this Expression of Interest without assigning reasons(s) whatsoever.

Sd/-  
**Chief Executive Officer**  
NORKA-ROOTS